



December 16, 2020

GENERAL LETTER GL20 160
Unauthorized use of the Barton and Nuflo brand

To: Our Valued Customers, Representatives and Distributors

Please be aware that certain companies appear to be presenting themselves as the manufacturer of genuine BARTON or NUFLO brand instrumentation when in fact they are not. These companies may be attempting to utilize similar or familiar names to create an implied association.

These companies are not the Original Equipment Manufacturer nor are they or have they ever been a supplier or authorized reseller of genuine BARTON or NUFLO brand equipment

Cameron, a Schlumberger company and Sensia, a partnership company of Rockwell Automation and Schlumberger both use the genuine Barton brand on certain products.

Sensia and Cameron do NOT use the ITT Barton brand name and are not associated with companies currently operating as ITT Barton or ITT Controls.

Prospective purchasers of genuine equipment may find that these companies are unable to provide one or more of the following;

- The breadth of models, pressure ranges and materials of construction.
- The quantity of equipment desired.
- Special documentation such as current and accurate ISO 9001 quality certificates, Certification agency reports, inspection reports, material test reports, calibration certificates or special cleaning records.
- Post supply services and support.

Unfortunately, purchasers may not experience these issues until very late in the procurement process or after an initial delivery.

Sensia is the exclusive manufacturer of the following,

- BARTON turbine flow meters models 7100 through 7400
- BARTON circular chart recorders models 202E, 202N, 242E and J8
- BARTON Floco positive displacement flow meters
- NUFLO turbine flow meters all models

sensiaglobal.com

200 Westlake Park Blvd Houston, TX, 77079, USA

Sensia LLC Registered office: 200 Westlake Blvd, N Houston TX 77079



Rockwell Automation + Schlumberger

- NUFLO MC series totalizers
- NUFLO Scanner flow computers

This equipment is manufactured only at,

Sensia LLC
7000 Nix Drive,
Duncan, Oklahoma, USA 73533
Tel 1 580 470 9600
www.sensiaglobal.com

Barton differential pressure instruments and nuclear qualified models are manufactured at,

Cameron, a Schlumberger company
4040 Capitol Avenue
City of Industry, California,
USA. 90601
Tel 1 562 222 8440
www.products.slb.com

Sensia and Cameron encourage prospective purchasers to contact inside sales at the Houston, Duncan, or City of Industry locations to confirm the identity of authorized resellers.

Yours truly,

Don Hammill
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