

ICS TRIPLEX LEGACY PRODUCTS

+ Parts Management Agreement

BENEFITS

Maximize production uptime

- Maintain critical inventory on-site in your onsite P1 spares holding stock for immediate availability in case of any emergency breakdown situations
- + Replenish consumed P1 spares holding stock immediately from the offsite P2 dedicated support spares holding stock
- + Use repaired to replenish consumed P2 spares holding stock

Improve cash management

- + Eliminate large unexpected capital expense of purchasing spare parts holding inventory
- + Enable more accurate budgeting with fixed, predictable costs and 3-, 5-, or 7-year agreement terms
- Warranty starts when equipment is removed from P1 stock, not when purchased
- + Avoid unnecessary inventory buildup with a service that adjusts along with your active equipment installed base

End of life product support

+ Extended product support through our Healthcare contracts for aging products



A Parts Management Agreement (PMA) verifies you have the parts you need when you need them, minimizing downtime and reducing costs associated with it.

A Parts Management Agreement (PMA) is a way to manage your spare parts inventory. Typically, this is achieved by integrating the PMA into an asset Healthcare support contract. Using the PMA program gives you immediate access to critical spare parts for emergency or regular maintenance.

A PMA provides a flexible, easy-to-use, vendor-managed inventory service. The service delivers access and availability of critical spares to maximize system uptime and throughput while reducing overall inventory carrying costs. A Sensia PMA helps you

- + Reduce downtime
- + Minimize inventory costs
- + Simplify budgeting

Sensia PMAs are available as a standalone contract or as an add-on service to an existing asset support contract. The choice is yours to manage inventory on your asset.

For ICS Triplex legacy process safety products, there are two elements to our PMA program: critical parts onsite (P1) and critical parts offsite (P2).

CRITICAL PARTS ONSITE (P1)

You buy P1 spare parts, and they are stored on the related asset but managed by Sensia. We recommend these parts be held in close proximity to the actual installed equipment for ease of access.

First, a detailed survey is done to help ascertain the condition, status, and historic usage patterns. This enables us to recommend any change to the spares holdings. This survey is part of a PPM maintenance visit, generally scheduled as part of a support contract.

When a part is used from the P1 spares holding, a replacement is immediately taken from P2 spares holding as part of the replacement activity. The failed part is either sent for repair under the Sensia return merchandise authorization (RMA) system or discarded.

If the part is irreparable, a new part must be purchased.

RECOMMENDED P1 SPARES HOLDING LIST

Module Total Description Number Quantity Unit Cost Cost 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 10 0.00 0.00 12 13 0.00 0.00 14 0.00 15 0.00 16 17 0.00 18 0.00 19 0.00 20 0.00 Overall Total 0.00

Description Number Quantity Unit Cost Cost 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 9 10 0.00 0.00 11 12 0.00 13 0.00 14 0.00 15 0.00 0.00 16 17 0.00 18 0.00 19 0.00 20 0.00

CRITICAL PARTS OFFSITE (P2)

holding as replenishment.

P2 offsite parts are a mirrored inventory of the P1 onsite parts.

You purchase them and hold them at one of your facilities within

easy reach of the asset. If required, they can be held in a Sensia parts hub Facility. These parts are dedicated to support the

onsite P1 spares and to allow delivery within the next business

A replacement part can be ordered as part of the replacement

activity or the repaired part can be returned to the P2 spares

When you use the RMA system to repair parts, the delivery

of the part to Sensia is your responsibility. The return of the repaired part to the P2 spares holding is the responsibility

day of notification following the use of a P1 spare.

of Sensia and included within the repair price.

RECOMMENDED P2 SPARES HOLDING LIST

Module

Total

0.00

Hardware listed in this table is the basis of the Parts Management Agreement for P1 spares.

Hardware listed in this table is the basis of the Parts Management Agreement for P2 spares.

Overall Total



SPARES & REPAIRS TEAM

Our global specialists are available to answer your questions with the support of hardware, logistics, and project management colleagues. A specific contact person is assigned to you in your PMA proposal.



REPAIR SERVICE

We offer repair services for any modules that you have in your existing spares stock. This service can be written

into your P2 spares agreement. The advantage of repairing a spare versus buying a new spare is approximately a 50% savings. If the spare is deemed beyond economical repair (BER), we investigate the issue and either scrap the part or return it to you. There is a small fee for this service. Repairs are arranged under our RMA process.

For More Information and Global Support

Spares Support Team

Phone: +44 (0) 1621 879527

Email: OilandGasLegacySparesRepairs@sensiaglobal.com

System Support Team

Phone: +44 (0) 1621 879500

Email: RTS@sensiaglobal.com

The above email addresses are dedicated to Sensia ICS Triplex legacy support and are actively monitored by the technical support and spares and repairs teams, ensuring your inquiry will be responded to in a timely manner.

This document is based on the best available information at the time of issue. Sensia reserves the right to modify product lifecycle phase and phase review dates in the event of circumstances beyond our control.

sensiaglobal.com

Add intelligent action to your oil & gas solutions © Sensia LLC 2020. All rights reserved.



